

# BUSINESS MODEL

**OUR MISSION**  
« Your safety at work » :  
protecting people at work

**OUR VALUES**  
Curiosity, respect,  
listening, reliability

## OUR RESOURCES

▲ **Global market presence**  
15 production sites, 14 warehouses  
2 Asian logistics platforms  
2 European logistics platforms  
45 subsidiaries in 29 countries

▲ **Shareholder equity**

26.5% Public  
3.7% Others  
2.7% Self held  
8.9% Benoit family  
9.5% Ivo Boscardin  
48.7% JBP SAS

▲ **Workforce organisation**

1 Independent Family Group

3 100 Employees

45 Subsidiaries

87.3% International Collaborators

**Executive Board**

62% Men 38% Women

**Governance**

1 Major Shareholder

▲ **Organic & External Growth**  
7 corporate acquisitions finalised within the last 3 years (from 2019 to 2021), which is about **20% of 2021's sales**.

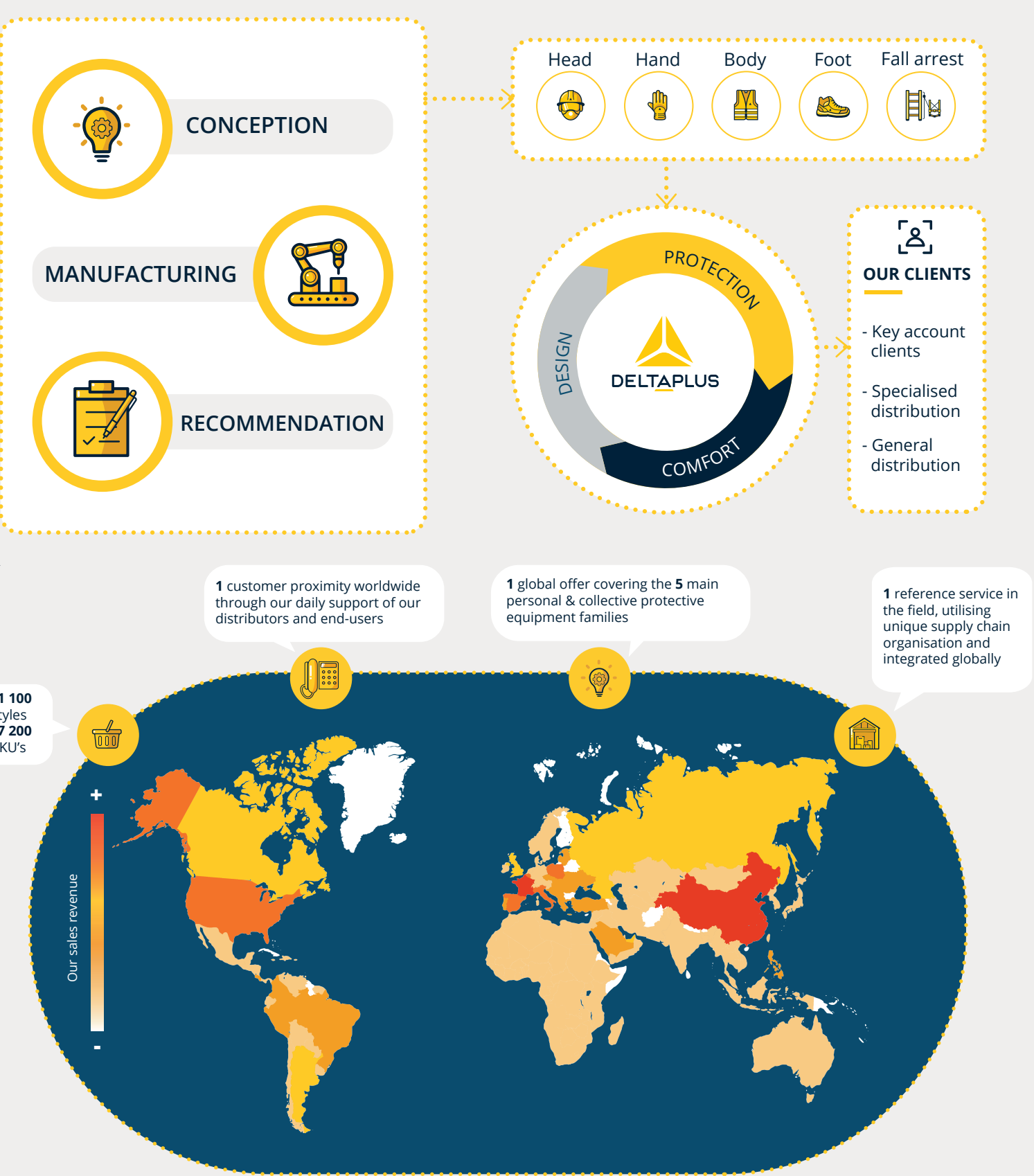
▲ **Social & Environmental Initiatives**

Integration of **eco-friendly product designs**

A growth based on **social & sustainable development practices**

A refined **long term vision & strategy**

## OUR ACTIVITY



## OUR VALUE CREATION

**Delta Plus Rating**

- ▲ **1st** French PPE Manufacturer
- ▲ **top 5** European Leader
- ▲ **top 10** World Leader

▲ **Clients**

- Global offering
- Location & service
- Revenue 344M€

▲ **Suppliers / Partners**

- Revenue development
- Financial solidity
- 230M€ purchases

▲ **Employees**

- Employee development
- Strong recruitment activity
- Total payroll 64M€

▲ **Shareholders**

- Profitable growth
- Recurrence of driven results
- Dividend of 7M€
- Results 34M€

▲ **Company**

- Safeguarding our values
- Maintaining a positive impact on all organisational locations
- Taxes 10M€

