



DELTA PLUS

YOUR **SAFETY** AT **WORK**
COMPANY **PROFILE**

YOUR **SAFETY** AT **WORK**

DATE OF FOUNDATION: **1977** - DESIGNER AND MANUFACTURER OF **P.P.E.** - LISTED ON THE PARIS STOCK EXCHANGE
SINCE 1999 - 8 PRODUCTION SITES - **27** DISTRIBUTION SUBSIDIARIES - **5** LOGISTIC PLATFORMS - **1 500** PRODUCTS -
10 000 CUSTOMERS WORLD WIDE - **2 000** EMPLOYEES



For 40 years, Delta Plus has developed, standardised, manufactured, had manufactured and distributed a total range of PPE, offering solutions for everyone. Its full PPE range protects workers from head to toe. Thanks to its expertise in the PPE market, Delta Plus is now a major worldwide player, chosen for its multi-specialized global presence and its variety of innovative and affordable products.

& OUR VALUES OBJECTIVES

- ENTREPRENEURIAL SPIRIT SERVING EFFICIENCY, SPEED AND FLEXIBILITY
- SATISFACTION AND CONSTANTLY LISTENING TO OUR CUSTOMERS
- VALUE CREATION AND PROFITABLE GROWTH
- INNOVATION AND CHANGE TO ADAPT TO A GLOBAL MARKET
- COMMITTED PEOPLE WORKING AS A TEAM IN THE HUMAN AND ENVIRONMENTAL RESPECT



DELTA PLUS KEY FIGURES

OUR ACTIVITY

- ➔ MORE THAN 1 500 PRODUCTS OF PERSONAL PROTECTIVE EQUIPMENT
- ➔ MORE THAN 8 000 REFERENCES ON 5 MAJOR RANGES

HEAD PROTECTION

- 2.5 million safety helmets
- 4 million pairs of glasses
- 40 million masks



FALL PROTECTION

- 500 thousand harnesses



HAND PROTECTION

- 50 million pairs of gloves



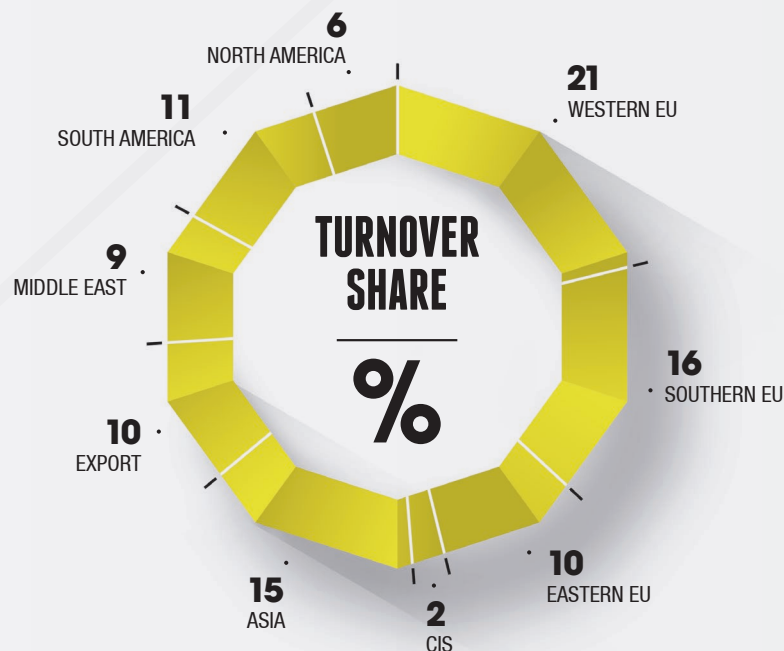
BODY PROTECTION

- 4 million work wear items
- 3 million outdoor wear items
- >1 million rain wear items

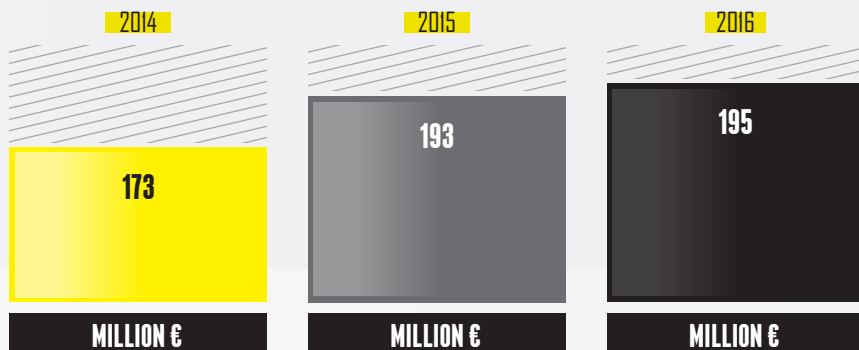


FOOT PROTECTION

- 3.1 million pairs of shoes



TURNOVER



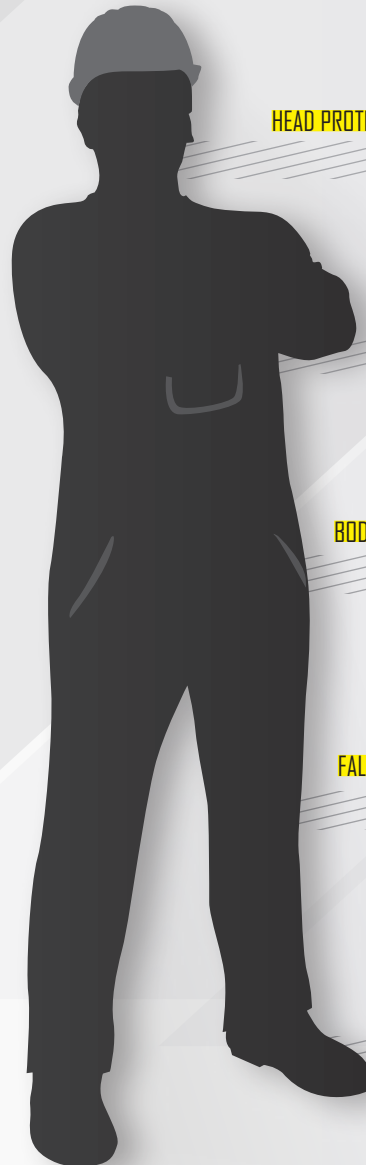
A DIFFERENTIATED & UNIQUE OFFER

➔ THE DELTA PLUS
OFFER IS BUILT
AROUND
2 CONCEPTS
STRONGLY
DIFFERENTIATING:

1

A GLOBAL OFFER

DELTA PLUS COVERS THE 5 MAJOR
RANGES OF PPE AND THUS IS
A MULTI-SPECIALIST AND “ONE STOP
SHOPPING” OFFER PROVIDER.



HEAD PROTECTION



HAND PROTECTION



BODY PROTECTION



FALL PROTECTION EQUIPMENT



FOOT PROTECTION



THE “VALUE PRODUCTS”

PRODUCTS DEVELOPED IN THE AIM OF PROVIDING MORE TO THE USER AT THE BEST PRICE.

Our strategic business units analyze the users behaviour and needs to offer products in line with the risks identified in the workplace.

From the most specific to the most technical need, Delta Plus can provide adapted PPE solutions with comfort, look and all necessary services.



➔ **THUS**, THANKS TO ITS GLOBAL OFFER AND ITS SERVICES, DELTA PLUS CAN PROPOSE A PROTECTIVE SOLUTION FOR EACH JOB SECTOR:



AGRICULTURE/GREEN AREAS



CONSTRUCTION/CIVIL ENGINEERING



SECOND WORK/CRAFTSMAN



HEAVY INDUSTRY



LIGHT INDUSTRY



SERVICES/LOGISTICS



HYGIENE/ENVIRONMENT



OIL/GAS



MINING



WIND ENERGY

8 PRODUCTION SITES WORLDWIDE

IN THE 3 RANGES
WITH HIGH ADDED VALUE

100%

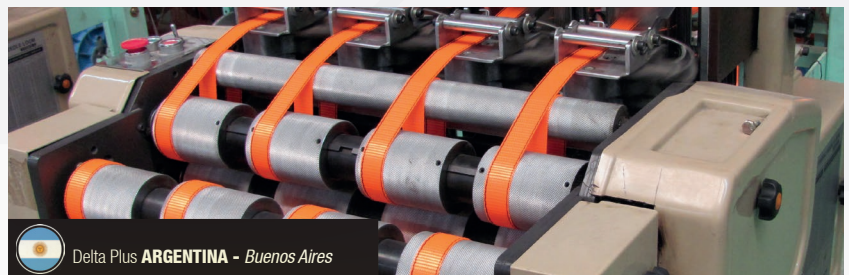
Fall arrest

70%

Head

60%

Shoes



DESIGN - R&D INNOVATION




 Delta Plus **CHINA** - Wujiang



 Delta Plus **SPAIN** - Bilbao



 Delta Plus **BRAZIL** - São Paulo



 Delta Plus **INDIA** - Proche Calcutta

4 MILLION € ANNUAL INVESTMENT

200 NEW PRODUCTS / YEAR

50 PEOPLE INVOLVED

and 19 specifically dedicated

A CENTRAL MONITORING

by strategic business units and management

A NETWORK ORGANIZATION

with centers of expertise (plastics, mechanics, textile, shoes, respiratory, project engineering, safety equipment for building)

INTERNAL LABORATORIES

7,000 hours of test / year

PARTNERSHIPS

with experts and external companies

QUALITY MANAGEMENT LABELS

according to the ISO 9001 standard:



DELTA PLUS France
FROMENT France
VERTIC France



PROSAFETY Brazil



DELTA PLUS China



SIBOL Spain



ALLSAFE Dubai



ESLINGAR Argentina



DELTA PLUS India

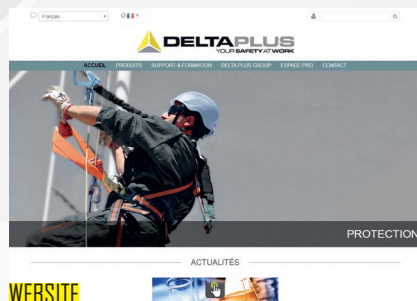
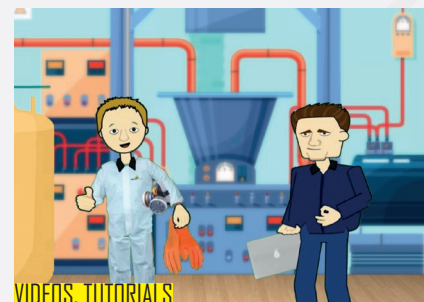
CUSTOMER INTIMACY

OUR SALES EXPERTISE

- Daily availability of more than 270 PPE specialists across field and administration
- Skilled call centers to deal with the orders and the after sales service
- Training of sale forces
- Experts to advise and help with the choice of PPE
- Services and training through our DPG TRAINING and ALPIC units

THE MARKETING SERVING THE BRAND FAME

- Technical catalogues with comprehensive documentation
- Adapted merchandising tools
- Multi-languages documentation
- Customer communication: EDI, extranet, e-procurement, picture bank
- Comprehensive websites
- Search engine for chemical protection
- E-learning
- Video, tutorials
- Social networks





MORE THAN **90**
COUNTRIES DELIVERED
THANKS TO:
27 MARKET UNITS
1 EXPORT MARKET UNIT

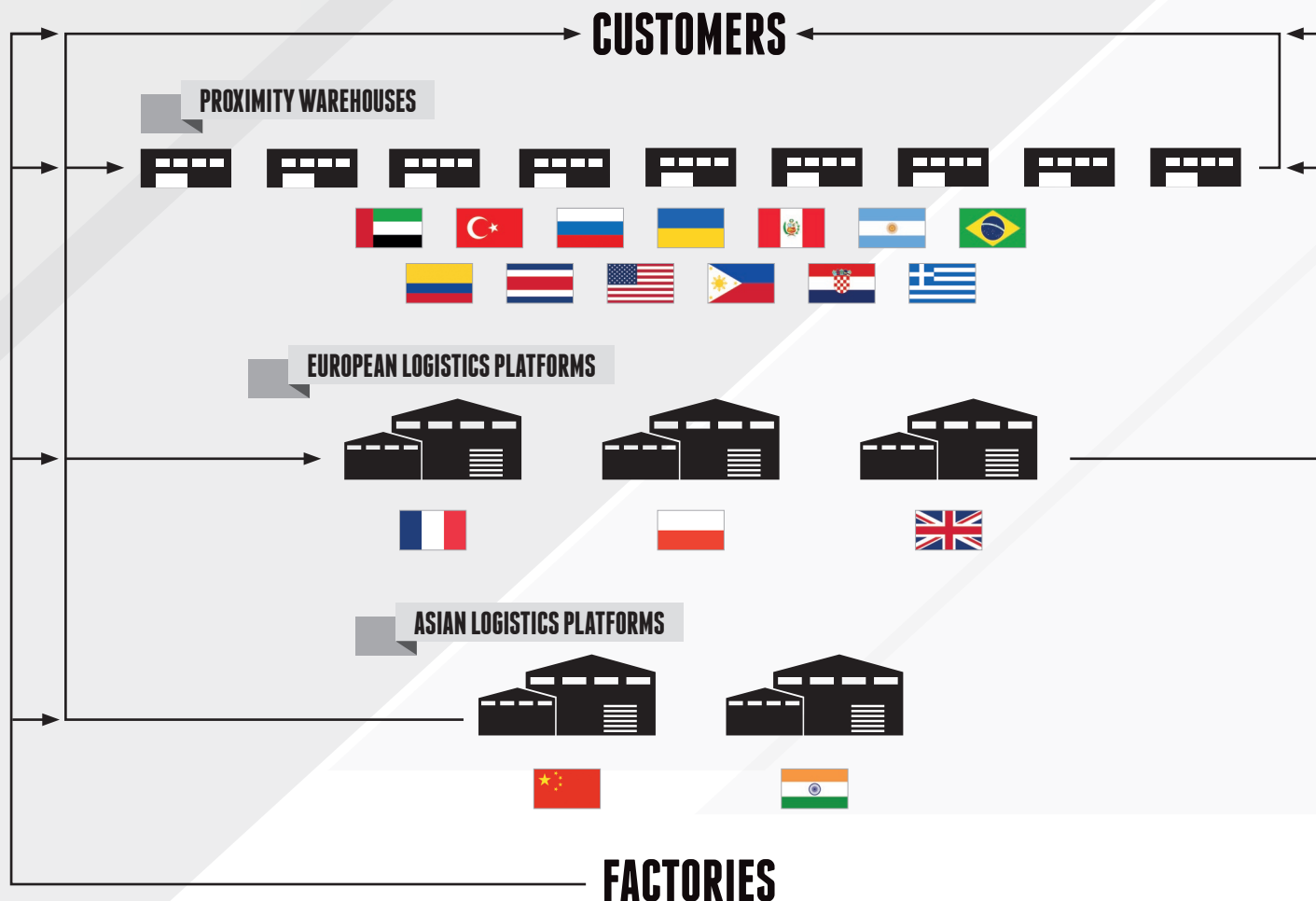
SUPPLY CHAIN

5 LOGISTICS PLATFORMS

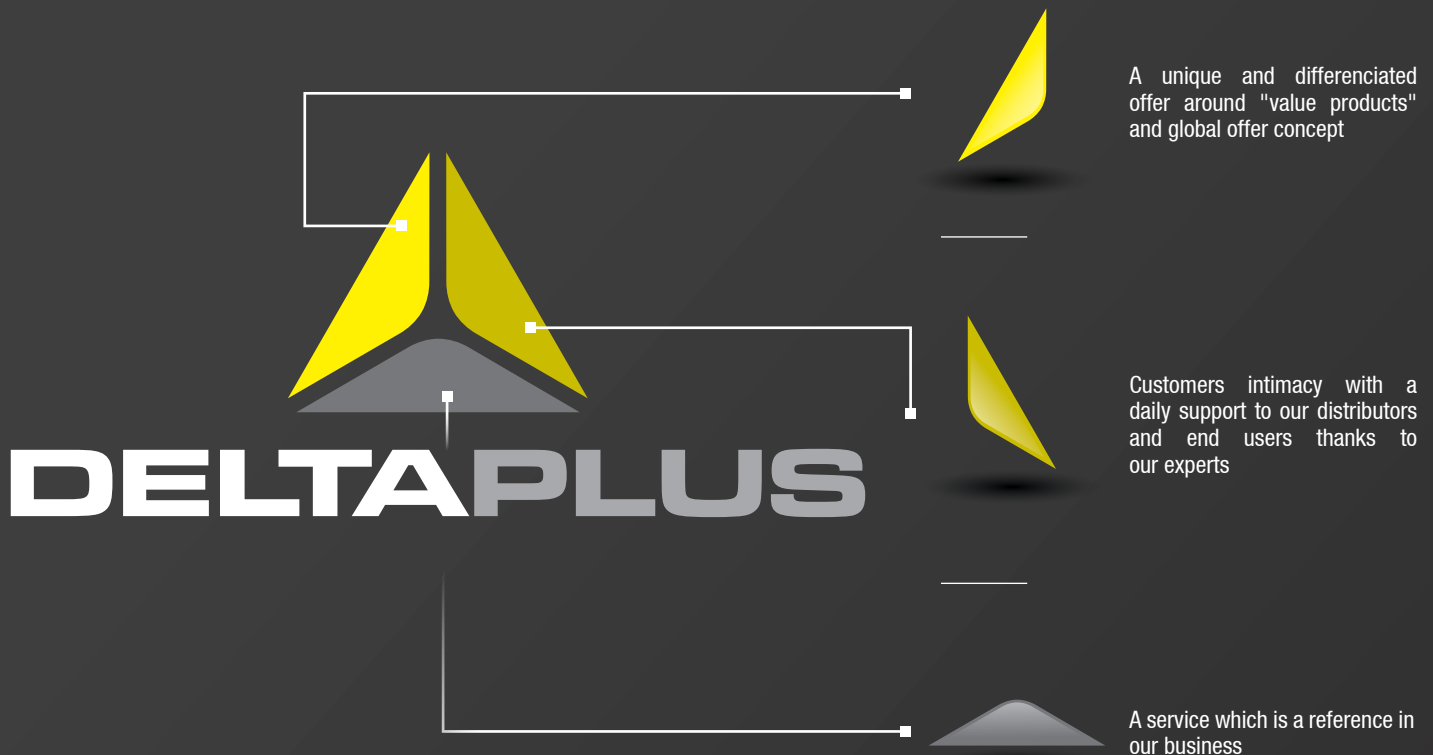


55.000 M² STORAGE

- A commitment to product availability and to deliver our customers in 3 days
- A worldwide computer network
- Flows optimisation



MULTI SPECIALST BRAND





DELTAPLUS

More on WWW.DELTAPLUS.EU